

JOB MARKET

TITLE:

Business Development Director for Asia Pacific

RESPONSIBILITIES:

- In collaboration with multiple stakeholders, gain local and board endorsement for business case to support potential critical local, regional and global opportunities
- Providing sound, objective analyses and forecasts, based on thorough understanding of market and competitive dynamics
- Representing AP voice in global deal recommendations
- Being part of the leadership team to lead all Asia Pacific efforts towards gaining deals
- Working with Asia Pacific Franchise Leaders and internal experts and management team to identify and prioritize New Business Development (NBD) strategies and opportunities that are aligned with franchise and/or geographic targets, and that are in concert with global strategies. Gain Asia Pacific and global endorsement for regional/local opportunities and where relevant, lead efforts aimed at gaining deal
- Supporting local New Business Development activities where relevant
- Leading and developing "virtual NBD team". Current indirect reports to this role in country include a full time person in India & China, a part-time person in Australia and a new person to be hired in Korea
- Building networks within the company as well as externally ensuring that Asia Pacific region of the company is a "preferred partner", and create mechanism to nurture external contacts at local levels

Additional responsibility, depending on candidate: Lead the Late Lifecycle Management for Asia Pacific

QUALIFICATIONS:

A successful candidate should meet the following requirements

- Broad understanding of healthcare/pharmaceutical business and evolving trends
- Strong strategic thinking and analytical skills
- Scientific curiosity and business mind-set
- Ability to synthesize and translate complex scientific and marketing data
- Strong written and verbal communication skills, with demonstrated ability to develop and communicate

TITLE:

Director of cGMP Quality Assurance

RESPONSIBILITIES:

This position will lead a group of staff, working on quality assurance of cGMP projects in China

- Set up a cGMP project team and a systematic working plan
- Lead a team to conduct quality assurance work and gap analysis of cGMP projects
- Specify the quality requirement for Bio-batch/Validation batch/commercial batch
- Manage the audit and selection on suppliers of API and other material

QUALIFICATIONS:

A successful candidate should meet the following requirements

- M.S. degree or equivalent
- 10 years of experience in an U.S. pharmaceutical manufacturer, 5 years of experience in quality management for drug development
- Experience in receiving FDA inspections.
- Experience in quality management of generic drugs manufacturing required; Experience in sterilized injectable manufacturing is highly desirable
- Strong ability in communication, leadership, and teamwork
- Proficiency in both English and Chinese

concise and compelling business cases

- Track record of leading matrixed, multi-functional organizations; deep understanding of J&J desirable
- Great influencing skills, capable of maneuvering the complexity of the corporate structure
- Demonstrated ability to manage multiple and complex projects and stakeholders
- Strong sense of urgency; results-oriented
- Creative and energetic, looking 'outside of the box', challenging the status quo and build the business differently. Being able to look at the current portfolio and situation across the region to identify the gaps and come up with creative solutions to enhance the growth potential
- Fluent in English, other languages preferred

TITLE:

Executive Director, Clinical Research & Development – Pharmaceuticals

RESPONSIBILITIES:

The Executive Director – Clinical Research and Development will report directly to the Managing Director of the company. He/She will work alongside other key members of the management team.

Key responsibilities will include but not be limited to the following:

- Leading the clinical research and development group to progress research projects from SFDA and FDA IND registration to phase II trials in both US and China.
- Obtaining a good understanding of and managing the IND requirements for regulatory packages.

QUALIFICATIONS:

The successful candidate will have an M.D. or Ph.D equivalent degree from a highly reputable institution in North America or Europe. Other key attributes sought include:

- A proven track record of a minimum of 7 years' experience leading a clinical research and development group in a major multinational pharmaceutical, biotechnology or CRO organization. Experience in the oncology and/or autoimmune areas is essential.
- Fluency in both English and Mandarin.
- Extensive contacts and knowledge in the FDA approval and ICH procedures and "hands on" experience in drug development.
- Prior experience in a "start up" setting would be an asset.
- Outstanding strategic and management skills.
- Dynamic and challenging mind-set.
- Aggressive and entrepreneurial with the drive to succeed and prove himself/herself.
- Detail-oriented and yet capable of setting the overall strategy to meet the business goals of the company.
- Ability to inspire others to utilize their creativity to develop new technologies.
- A positive and determined attitude to succeed.
- A high degree of self-confidence.
- Commitment to make things happen.
- Continuously striving for improvement and new technological opportunities.

TITLE:

Director of ANDA Formulation Development

RESPONSIBILITIES:

This position will lead a group of pharmaceutical research scientists, working on the formulation development of ANDA projects. It is a full-time position in China

- Establish a team of ANDA formulation development and the corresponding management system
- Manage the formulation screening for ANDA projects
- Lead a team conducting ANDA formulation research projects
- Coordinate the production of Bio-batch
- Prepare the formulation development documents for ANDA registration

QUALIFICATIONS:

A successful candidate should meet the following requirements

- Ph.D degree or equivalent
- 10 years of experience in U.S. pharmaceutical industry; 3 years of experience in leading generic drug development projects
- Experience in generic drugs/CMC, injectables based research and development is highly desirable
- Experience in preparing quality research documentation for FDA requirements
- Strong ability in communication, leadership, and teamwork
- Proficiency in both English and Chinese